

## New Hampshire Occupational Employment & Wages - 2014

| Rochester-Dover Area<br>Occupational Employment & Wages                                      | SOC<br>Code    | May 2013<br>Estimated<br>Employment | June 2014            |                            |                 |                      |
|--|----------------|-------------------------------------|----------------------|----------------------------|-----------------|----------------------|
|  |                |                                     | Entry Level<br>Wage* | Mean<br>(Average)<br>Wage* | Median<br>Wage* | Experienced<br>Wage* |
| <b>Total all occupations</b>   | <b>00-0000</b> | <b>51,690</b>                       | <b>\$10.15</b>       | <b>\$22.37</b>             | <b>\$17.40</b>  | <b>\$28.47</b>       |
| <b>Management Occupations</b>  | <b>11-0000</b> | <b>2,490</b>                        | <b>\$27.16</b>       | <b>\$49.91</b>             | <b>\$44.36</b>  | <b>\$61.29</b>       |
| Chief Executives   | 11-1011        | 100                                 | \$61.04              | \$99.88                    | \$92.01         | \$119.30             |
| General and Operations Managers  | 11-1021        | 510                                 | \$29.65              | \$54.40                    | \$46.19         | \$66.77              |
| Legislators  | 11-1031        | 30                                  | \$17,284             | \$19,726                   | \$18,240        | \$20,948             |
| Marketing Managers   | 11-2021        | 60                                  | \$31.12              | \$51.49                    | \$41.12         | \$61.67              |
| Sales Managers   | 11-2022        | 70                                  | \$41.59              | \$64.59                    | \$59.33         | \$76.09              |
| Public Relations and Fundraising Managers  | 11-2031        | 30                                  | \$29.75              | \$45.12                    | \$40.69         | \$52.81              |
| Administrative Services Managers   | 11-3011        | 40                                  | \$26.86              | \$44.06                    | \$39.61         | \$52.66              |
| Computer and Information Systems Managers  | 11-3021        | 160                                 | \$38.45              | \$54.37                    | \$53.91         | \$62.33              |
| Financial Managers   | 11-3031        | 240                                 | \$25.67              | \$45.45                    | \$37.63         | \$55.34              |
| Industrial Production Managers   | 11-3051        | 90                                  | \$32.36              | \$47.31                    | \$44.98         | \$54.79              |
| Construction Managers  | 11-9021        | 30                                  | \$37.72              | \$45.45                    | \$44.90         | \$49.30              |
| Education Administrators, Preschool and Childcare Center/Program                             | 11-9031        | 30                                  | \$17.10              | \$21.94                    | \$19.61         | \$24.36              |
| Education Administrators, Elementary and Secondary School                                    | 11-9032        | 120                                 | \$66,900             | \$81,102                   | \$81,906        | \$88,203             |
| Education Administrators, Postsecondary  | 11-9033        | 60                                  | \$34.39              | \$66.53                    | \$55.57         | \$82.61              |
| Architectural and Engineering Managers   | 11-9041        | 100                                 | \$46.51              | \$56.45                    | \$55.99         | \$61.42              |
| Food Service Managers  | 11-9051        | 100                                 | \$20.30              | \$26.95                    | \$25.73         | \$30.29              |
| Lodging Managers   | 11-9081        | 30                                  | \$21.90              | \$30.71                    | \$29.59         | \$35.10              |
| Medical and Health Services Managers   | 11-9111        | 130                                 | \$28.86              | \$44.69                    | \$42.40         | \$52.61              |
| Property, Real Estate, and Community Association Managers                                    | 11-9141        | NP                                  | \$20.28              | \$25.99                    | \$22.40         | \$28.86              |
| Social and Community Service Managers  | 11-9151        | 50                                  | \$17.60              | \$24.25                    | \$22.85         | \$27.57              |
| Managers, All Other  | 11-9199        | 340                                 | \$33.25              | \$52.93                    | \$50.35         | \$62.79              |
| <b>Business and Financial Operations Occupations</b>   | <b>13-0000</b> | <b>2,230</b>                        | <b>\$20.74</b>       | <b>\$32.77</b>             | <b>\$30.18</b>  | <b>\$38.78</b>       |
| Wholesale and Retail Buyers, Except Farm Products  | 13-1022        | 50                                  | \$14.03              | \$26.30                    | \$21.20         | \$32.44              |
| Purchasing Agents, Except Wholesale, Retail, and Farm Products                               | 13-1023        | 100                                 | \$23.19              | \$29.81                    | \$29.57         | \$33.12              |
| Compliance Officers, Except Agriculture, Construction, Health and Safety, and Transportation | 13-1041        | 30                                  | \$20.79              | \$31.58                    | \$32.61         | \$36.98              |
| Cost Estimators  | 13-1051        | 40                                  | \$22.96              | \$30.14                    | \$28.82         | \$33.74              |
| Human Resources Specialists  | 13-1071        | 120                                 | \$16.93              | \$27.02                    | \$24.21         | \$32.07              |
| Management Analysts  | 13-1111        | 240                                 | \$27.94              | \$44.79                    | \$43.71         | \$53.23              |
| Training and Development Specialists   | 13-1151        | 60                                  | \$22.60              | \$32.78                    | \$32.50         | \$37.87              |
| Market Research Analysts and Marketing Specialists   | 13-1161        | 80                                  | \$18.84              | \$26.85                    | \$26.72         | \$30.85              |
| Business Operations Specialists, All Other   | 13-1199        | 580                                 | \$20.61              | \$30.90                    | \$30.09         | \$36.05              |
| Accountants and Auditors   | 13-2011        | 280                                 | \$22.23              | \$32.90                    | \$28.43         | \$38.23              |
| Loan Officers  | 13-2072        | 50                                  | \$18.68              | \$26.82                    | \$26.54         | \$30.89              |

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|--|----------------|-------------------------------------|----------------------|----------------------------|-----------------|----------------------|
|  |                |                                     | Entry Level<br>Wage* | Mean<br>(Average)<br>Wage* | Median<br>Wage* | Experienced<br>Wage* |
| Tax Examiners and Collectors, and Revenue Agents                   | 13-2081        | 30                                  | \$14.16              | \$19.84                    | \$18.14         | \$22.69              |
| Financial Specialists, All Other                                   | 13-2099        | 50                                  | \$21.10              | \$35.01                    | \$29.14         | \$41.97              |
|  |                |                                     |                      |                            |                 |                      |
| <b>Computer and Mathematical Occupations</b>                       | <b>15-0000</b> | <b>2,110</b>                        | <b>\$25.18</b>       | <b>\$38.02</b>             | <b>\$37.31</b>  | <b>\$44.43</b>       |
| Computer Programmers   | 15-1131        | 90                                  | \$21.17              | \$27.66                    | \$25.46         | \$30.91              |
| Software Developers, Applications                                  | 15-1132        | NP                                  | \$29.70              | \$42.35                    | \$42.36         | \$48.67              |
| Software Developers, Systems Software                              | 15-1133        | 80                                  | \$23.31              | \$33.81                    | \$33.17         | \$39.07              |
| Network and Computer Systems Administrators                        | 15-1142        | 250                                 | \$28.22              | \$35.58                    | \$36.27         | \$39.27              |
| Computer User Support Specialists                                  | 15-1151        | 250                                 | \$18.46              | \$24.79                    | \$23.10         | \$27.96              |
| Computer Occupations, All Other                                    | 15-1199        | 60                                  | \$19.91              | \$35.84                    | \$33.60         | \$43.81              |
|  |                |                                     |                      |                            |                 |                      |
| <b>Architecture and Engineering Occupations</b>                    | <b>17-0000</b> | <b>870</b>                          | <b>\$23.30</b>       | <b>\$35.92</b>             | <b>\$35.23</b>  | <b>\$42.23</b>       |
| Civil Engineers  | 17-2051        | 70                                  | \$32.56              | \$41.95                    | \$43.14         | \$46.64              |
| Electrical Engineers   | 17-2071        | 110                                 | \$29.50              | \$42.77                    | \$40.89         | \$49.41              |
| Electronics Engineers, Except Computer                             | 17-2072        | 40                                  | \$30.58              | \$37.54                    | \$37.03         | \$41.01              |
| Industrial Engineers   | 17-2112        | 150                                 | \$29.21              | \$37.28                    | \$36.57         | \$41.33              |
| Materials Engineers  | 17-2131        | 40                                  | \$35.06              | \$44.70                    | \$43.95         | \$49.52              |
| Mechanical Engineers   | 17-2141        | 160                                 | \$28.38              | \$38.47                    | \$38.46         | \$43.51              |
| Engineers, All Other   | 17-2199        | 50                                  | \$30.16              | \$40.75                    | \$38.21         | \$46.04              |
| Electrical and Electronics Engineering Technicians                 | 17-3023        | 30                                  | \$16.69              | \$26.15                    | \$27.40         | \$30.88              |
| Engineering Technicians, Except Drafters, All Other                | 17-3029        | 50                                  | \$15.81              | \$22.13                    | \$20.41         | \$25.29              |
|  |                |                                     |                      |                            |                 |                      |
| <b>Life, Physical, and Social Science Occupations</b>              | <b>19-0000</b> | <b>330</b>                          | <b>\$17.89</b>       | <b>\$35.10</b>             | <b>\$28.57</b>  | <b>\$43.71</b>       |
| Environmental Scientists and Specialists, Including Health         | 19-2041        | 30                                  | \$19.21              | \$33.28                    | \$38.64         | \$40.32              |
| Clinical, Counseling, and School Psychologists                     | 19-3031        | 50                                  | \$25.14              | \$45.07                    | \$35.39         | \$55.03              |
| Environmental Science and Protection Technicians, Including Health | 19-4091        | 30                                  | \$12.48              | \$16.82                    | \$16.74         | \$19.00              |
|  |                |                                     |                      |                            |                 |                      |
| <b>Community and Social Services Occupations</b>                   | <b>21-0000</b> | <b>790</b>                          | <b>\$12.17</b>       | <b>\$19.46</b>             | <b>\$17.31</b>  | <b>\$23.10</b>       |
| Substance Abuse and Behavioral Disorder Counselors                 | 21-1011        | 30                                  | \$16.76              | \$18.71                    | \$18.28         | \$19.69              |
| Educational, Guidance, School, and Vocational Counselors           | 21-1012        | 140                                 | \$16.54              | \$23.91                    | \$23.84         | \$27.60              |
| Marriage and Family Therapists                                     | 21-1013        | NP                                  | \$15.89              | \$24.25                    | \$21.68         | \$28.42              |
| Mental Health Counselors   | 21-1014        | 60                                  | \$13.27              | \$16.88                    | \$14.10         | \$18.67              |
| Rehabilitation Counselors  | 21-1015        | 90                                  | \$10.65              | \$13.95                    | \$12.94         | \$15.61              |
| Counselors, All Other  | 21-1019        | 40                                  | \$17.30              | \$18.88                    | \$18.21         | \$19.67              |
| Child, Family, and School Social Workers                           | 21-1021        | 70                                  | \$13.92              | \$17.69                    | \$17.02         | \$19.57              |
| Healthcare Social Workers  | 21-1022        | 40                                  | \$18.89              | \$27.00                    | \$27.18         | \$31.05              |
| Mental Health and Substance Abuse Social Workers                   | 21-1023        | NP                                  | \$11.61              | \$25.63                    | \$19.77         | \$32.65              |
| Social and Human Service Assistants                                | 21-1093        | 90                                  | \$10.11              | \$12.57                    | \$12.46         | \$13.80              |

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|--|----------------|-------------------------------------|----------------------|----------------------------|-----------------|----------------------|
|  |                |                                     | Entry Level<br>Wage* | Mean<br>(Average)<br>Wage* | Median<br>Wage* | Experienced<br>Wage* |
| Community Health Workers   | 21-1094        | 30                                  | \$14.70              | \$18.24                    | \$17.32         | \$20.00              |
| Community and Social Service Specialists, All Other                          | 21-1099        | 50                                  | \$11.79              | \$14.88                    | \$14.06         | \$16.42              |
|  |                |                                     |                      |                            |                 |                      |
| <b>Legal Occupations</b>   | <b>23-0000</b> | <b>150</b>                          | <b>\$17.50</b>       | <b>\$35.51</b>             | <b>\$26.97</b>  | <b>\$44.52</b>       |
| Lawyers  | 23-1011        | 70                                  | \$32.08              | \$53.56                    | \$41.87         | \$64.30              |
| Paralegals and Legal Assistants  | 23-2011        | 70                                  | \$16.72              | \$19.83                    | \$18.51         | \$21.38              |
|  |                |                                     |                      |                            |                 |                      |
| <b>Education, Training, and Library Occupations</b>                          | <b>25-0000</b> | <b>4,420</b>                        | <b>\$13.65</b>       | <b>\$26.27</b>             | <b>\$23.03</b>  | <b>\$32.60</b>       |
| Preschool Teachers, Except Special Education                                 | 25-2011        | 310                                 | \$10.24              | \$13.65                    | \$12.80         | \$15.35              |
| Kindergarten Teachers, Except Special Education                              | 25-2012        | 40                                  | \$26,577             | \$39,233                   | \$35,409        | \$45,562             |
| Elementary School Teachers, Except Special Education                         | 25-2021        | 460                                 | \$39,872             | \$54,285                   | \$54,589        | \$61,492             |
| Middle School Teachers, Except Special and Career/<br>Technical Education    | 25-2022        | 350                                 | \$41,369             | \$53,626                   | \$52,270        | \$59,754             |
| Secondary School Teachers, Except Special and Career/<br>Technical Education | 25-2031        | 550                                 | \$40,757             | \$54,852                   | \$52,851        | \$61,899             |
| Special Education Teachers, Kindergarten and<br>Elementary School            | 25-2052        | 50                                  | \$38,245             | \$51,104                   | \$51,510        | \$57,532             |
| Special Education Teachers, Middle School                                    | 25-2053        | 30                                  | \$37,588             | \$52,466                   | \$52,222        | \$59,906             |
| Special Education Teachers, Secondary School                                 | 25-2054        | NP                                  | \$40,546             | \$55,283                   | \$52,160        | \$62,652             |
| Substitute Teachers  | 25-3098        | 240                                 | \$10.81              | \$12.79                    | \$13.19         | \$13.79              |
| Teachers and Instructors, All Other  | 25-3099        | 170                                 | \$32,531             | \$56,382                   | \$55,508        | \$68,307             |
| Librarians   | 25-4021        | 70                                  | \$18.33              | \$23.62                    | \$22.50         | \$26.26              |
| Library Technicians  | 25-4031        | 60                                  | \$12.19              | \$15.73                    | \$15.53         | \$17.51              |
| Teacher Assistants   | 25-9041        | 710                                 | \$21,279             | \$28,806                   | \$29,254        | \$32,569             |
| Education, Training, and Library Workers, All Other                          | 25-9099        | 50                                  | \$23.42              | \$31.47                    | \$30.98         | \$35.49              |
|  |                |                                     |                      |                            |                 |                      |
| <b>Arts, Design, Entertainment, Sports, and Media<br/>Occupations</b>        | <b>27-0000</b> | <b>480</b>                          | <b>\$10.96</b>       | <b>\$21.77</b>             | <b>\$19.55</b>  | <b>\$27.18</b>       |
| Graphic Designers  | 27-1024        | 50                                  | \$15.80              | \$21.40                    | \$21.00         | \$24.20              |
| Merchandise Displayers and Window Trimmers                                   | 27-1026        | NP                                  | \$8.29               | \$10.74                    | \$9.08          | \$11.98              |
| Coaches and Scouts   | 27-2022        | 130                                 | \$22,427             | \$46,257                   | \$39,299        | \$58,173             |
| Public Relations Specialists   | 27-3031        | 50                                  | \$16.94              | \$24.72                    | \$22.65         | \$28.61              |
|  |                |                                     |                      |                            |                 |                      |
| <b>Healthcare Practitioners and Technical<br/>Occupations</b>                | <b>29-0000</b> | <b>2,800</b>                        | <b>\$17.34</b>       | <b>\$41.80</b>             | <b>\$30.74</b>  | <b>\$54.03</b>       |
| Dentists, General  | 29-1021        | NP                                  | #                    | \$123.58                   | \$91.66         | #                    |
| Pharmacists  | 29-1051        | 70                                  | \$46.81              | \$54.76                    | \$55.02         | \$58.73              |
| Family and General Practitioners   | 29-1062        | 70                                  | \$74.56              | \$96.62                    | \$88.43         | \$107.65             |
| Physicians and Surgeons, All Other   | 29-1069        | 160                                 | #                    | \$124.28                   | \$92.12         | #                    |
| Physician Assistants   | 29-1071        | 80                                  | \$38.71              | \$56.21                    | \$55.45         | \$64.94              |
| Occupational Therapists  | 29-1122        | 30                                  | \$22.39              | \$32.60                    | \$33.97         | \$37.70              |
| Physical Therapists  | 29-1123        | 70                                  | \$17.90              | \$30.32                    | \$32.64         | \$36.53              |
| Speech-Language Pathologists   | 29-1127        | 30                                  | \$19.56              | \$28.24                    | \$29.07         | \$32.58              |

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|--|----------------|-------------------------------------|----------------------|----------------------------|-----------------|----------------------|
|  |                |                                     | Entry Level<br>Wage* | Mean<br>(Average)<br>Wage* | Median<br>Wage* | Experienced<br>Wage* |
| Veterinarians  | 29-1131        | 40                                  | \$25.26              | \$41.17                    | \$41.40         | \$49.14              |
| Registered Nurses  | 29-1141        | 840                                 | \$19.70              | \$30.40                    | \$28.81         | \$35.76              |
| Nurse Practitioners  | 29-1171        | 90                                  | \$34.71              | \$50.93                    | \$50.60         | \$59.05              |
| Medical and Clinical Laboratory Technologists                  | 29-2011        | NP                                  | \$24.68              | \$31.17                    | \$31.42         | \$34.42              |
| Dental Hygienists  | 29-2021        | 100                                 | \$33.26              | \$36.54                    | \$35.92         | \$38.18              |
| Radiologic Technologists and Technicians                       | 29-2034        | 50                                  | \$19.38              | \$26.77                    | \$25.38         | \$30.46              |
| Emergency Medical Technicians and Paramedics                   | 29-2041        | 90                                  | \$14.56              | \$19.74                    | \$19.85         | \$22.32              |
| Pharmacy Technicians   | 29-2052        | 90                                  | \$8.56               | \$12.02                    | \$11.24         | \$13.75              |
| Veterinary Technologists and Technicians                       | 29-2056        | 70                                  | \$13.47              | \$15.85                    | \$15.59         | \$17.04              |
| Licensed Practical and Licensed Vocational Nurses              | 29-2061        | 160                                 | \$18.38              | \$21.52                    | \$21.54         | \$23.09              |
| Medical Records and Health Information Technicians             | 29-2071        | 50                                  | \$14.79              | \$18.69                    | \$18.20         | \$20.63              |
| Opticians, Dispensing  | 29-2081        | 40                                  | \$14.95              | \$20.28                    | \$20.01         | \$22.94              |
| Health Technologists and Technicians, All Other                | 29-2099        | NP                                  | \$18.42              | \$24.55                    | \$23.31         | \$27.63              |
| Healthcare Practitioners and Technical Workers, All Other      | 29-9099        | 50                                  | \$24.01              | \$33.51                    | \$33.76         | \$38.25              |
|  |                |                                     |                      |                            |                 |                      |
| <b>Healthcare Support Occupations</b>                          | <b>31-0000</b> | <b>1,550</b>                        | <b>\$10.71</b>       | <b>\$14.77</b>             | <b>\$14.08</b>  | <b>\$16.81</b>       |
| Nursing Assistants   | 31-1014        | 900                                 | \$10.10              | \$13.34                    | \$13.04         | \$14.97              |
| Massage Therapists   | 31-9011        | NP                                  | \$15.78              | \$24.53                    | \$25.75         | \$28.90              |
| Dental Assistants  | 31-9091        | 80                                  | \$16.21              | \$20.09                    | \$20.33         | \$22.02              |
| Medical Assistants   | 31-9092        | 300                                 | \$11.92              | \$15.71                    | \$15.17         | \$17.61              |
| Medical Transcriptionists                                      | 31-9094        | 30                                  | \$15.65              | \$19.55                    | \$20.58         | \$21.50              |
| Veterinary Assistants and Laboratory Animal Caretakers         | 31-9096        | NP                                  | \$10.48              | \$12.47                    | \$12.41         | \$13.46              |
| Phlebotomists  | 31-9097        | NP                                  | \$13.79              | \$16.70                    | \$16.60         | \$18.14              |
| Healthcare Support Workers, All Other                          | 31-9099        | NP                                  | \$15.84              | \$19.23                    | \$19.93         | \$20.92              |
|  |                |                                     |                      |                            |                 |                      |
| <b>Protective Service Occupations</b>                          | <b>33-0000</b> | <b>780</b>                          | <b>\$14.45</b>       | <b>\$21.28</b>             | <b>\$20.44</b>  | <b>\$24.70</b>       |
| First-Line Supervisors of Police and Detectives                | 33-1012        | 40                                  | \$30.43              | \$35.10                    | \$34.54         | \$37.45              |
| First-Line Supervisors of Fire Fighting and Prevention Workers | 33-1021        | 40                                  | \$25.38              | \$30.83                    | \$30.96         | \$33.55              |
| Firefighters   | 33-2011        | 170                                 | \$15.99              | \$20.13                    | \$18.86         | \$22.20              |
| Detectives and Criminal Investigators                          | 33-3021        | 30                                  | \$22.91              | \$28.43                    | \$28.99         | \$31.19              |
| Police and Sheriff's Patrol Officers                           | 33-3051        | 260                                 | \$18.62              | \$22.92                    | \$22.37         | \$25.06              |
| Security Guards  | 33-9032        | 110                                 | \$10.23              | \$14.32                    | \$14.81         | \$16.36              |
|  |                |                                     |                      |                            |                 |                      |
| <b>Food Preparation and Serving-Related Occupations</b>        | <b>35-0000</b> | <b>5,060</b>                        | <b>\$8.18</b>        | <b>\$10.29</b>             | <b>\$9.29</b>   | <b>\$11.35</b>       |
| Chefs and Head Cooks   | 35-1011        | 60                                  | \$10.56              | \$17.23                    | \$15.83         | \$20.56              |
| First-Line Supervisors of Food Preparation and Serving Workers | 35-1012        | 320                                 | \$10.60              | \$15.19                    | \$14.63         | \$17.49              |
| Cooks, Fast Food   | 35-2011        | 140                                 | \$8.27               | \$10.05                    | \$9.45          | \$10.94              |
| Cooks, Institution and Cafeteria                               | 35-2012        | 190                                 | \$10.75              | \$14.02                    | \$13.79         | \$15.66              |
| Cooks, Restaurant  | 35-2014        | 590                                 | \$9.16               | \$11.98                    | \$12.46         | \$13.39              |
| Cooks, Short Order   | 35-2015        | 130                                 | \$8.09               | \$9.36                     | \$9.04          | \$10.00              |

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|   |                |                                     | Entry Level<br>Wage* | Mean<br>(Average)<br>Wage* | Median<br>Wage* | Experienced<br>Wage* |
| Food Preparation Workers  | 35-2021        | 300                                 | \$8.17               | \$10.30                    | \$10.27         | \$11.36              |
| Bartenders  | 35-3011        | 310                                 | \$8.19               | \$8.50                     | \$8.61          | \$8.66               |
| Combined Food Preparation and Serving Workers,<br>Including Fast Food | 35-3021        | 1,130                               | \$8.19               | \$9.30                     | \$9.08          | \$9.85               |
| Counter Attendants, Cafeteria, Food Concession, and<br>Coffee Shop    | 35-3022        | 170                                 | \$8.07               | \$8.81                     | \$8.52          | \$9.19               |
| Waiters and Waitresses  | 35-3031        | 1,010                               | \$8.19               | \$9.49                     | \$8.75          | \$10.14              |
| Food Servers, Nonrestaurant   | 35-3041        | NP                                  | \$8.13               | \$10.05                    | \$9.55          | \$11.00              |
| Dining Room and Cafeteria Attendants and Bartender<br>Helpers         | 35-9011        | 90                                  | \$8.13               | \$9.57                     | \$9.05          | \$10.30              |
| Dishwashers   | 35-9021        | 200                                 | \$8.21               | \$8.84                     | \$8.81          | \$9.17               |
| Hosts and Hostesses, Restaurant, Lounge, and Coffee<br>Shop           | 35-9031        | 270                                 | \$8.15               | \$8.78                     | \$8.76          | \$9.11               |
|   |                |                                     |                      |                            |                 |                      |
| <b>Building and Grounds Cleaning and Maintenance<br/>Occupations</b>  | <b>37-0000</b> | <b>1,300</b>                        | <b>\$9.72</b>        | <b>\$13.83</b>             | <b>\$12.98</b>  | <b>\$15.89</b>       |
| First-Line Supervisors of Housekeeping and Janitorial<br>Workers      | 37-1011        | 30                                  | \$15.51              | \$19.58                    | \$19.28         | \$21.61              |
| Janitors and Cleaners, Except Maids and Housekeeping<br>Cleaners      | 37-2011        | 570                                 | \$9.96               | \$12.74                    | \$12.08         | \$14.14              |
| Maids and Housekeeping Cleaners                                       | 37-2012        | 210                                 | \$8.18               | \$10.18                    | \$9.96          | \$11.18              |
| Landscaping and Groundskeeping Workers                                | 37-3011        | 410                                 | \$11.45              | \$15.45                    | \$14.95         | \$17.46              |
|   |                |                                     |                      |                            |                 |                      |
| <b>Personal Care and Service Occupations</b>                          | <b>39-0000</b> | <b>1,130</b>                        | <b>\$8.30</b>        | <b>\$12.44</b>             | <b>\$11.03</b>  | <b>\$14.51</b>       |
| First-Line Supervisors of Personal Service Workers                    | 39-1021        | 40                                  | \$13.37              | \$17.15                    | \$16.61         | \$19.04              |
| Nonfarm Animal Caretakers   | 39-2021        | 40                                  | \$8.90               | \$10.81                    | \$10.66         | \$11.76              |
| Amusement and Recreation Attendants                                   | 39-3091        | 120                                 | \$8.18               | \$10.16                    | \$9.06          | \$11.15              |
| Hairdressers, Hairstylists, and Cosmetologists                        | 39-5012        | 180                                 | \$8.25               | \$11.59                    | \$11.07         | \$13.26              |
| Childcare Workers   | 39-9011        | 160                                 | \$8.51               | \$10.36                    | \$10.38         | \$11.28              |
| Personal Care Aides   | 39-9021        | NP                                  | \$9.13               | \$10.77                    | \$10.69         | \$11.58              |
| Fitness Trainers and Aerobics Instructors                             | 39-9031        | NP                                  | \$9.74               | \$17.28                    | \$16.94         | \$21.05              |
| Recreation Workers  | 39-9032        | 130                                 | \$8.79               | \$12.60                    | \$12.45         | \$14.50              |
| Residential Advisors  | 39-9041        | 50                                  | \$9.66               | \$13.88                    | \$15.12         | \$15.99              |
| Personal Care and Service Workers, All Other                          | 39-9099        | 40                                  | \$8.15               | \$8.97                     | \$8.63          | \$9.38               |
|   |                |                                     |                      |                            |                 |                      |
| <b>Sales and Related Occupations</b>                                  | <b>41-0000</b> | <b>6,520</b>                        | <b>\$8.52</b>        | <b>\$17.51</b>             | <b>\$11.70</b>  | <b>\$22.00</b>       |
| First-Line Supervisors of Retail Sales Workers                        | 41-1011        | 740                                 | \$13.81              | \$21.43                    | \$19.93         | \$25.23              |
| First-Line Supervisors of Non-Retail Sales Workers                    | 41-1012        | 90                                  | \$23.75              | \$43.04                    | \$40.50         | \$52.68              |
| Cashiers  | 41-2011        | 1,900                               | \$8.31               | \$10.09                    | \$9.71          | \$10.97              |
| Counter and Rental Clerks   | 41-2021        | 140                                 | \$9.46               | \$13.34                    | \$12.34         | \$15.30              |
| Parts Salespersons  | 41-2022        | 110                                 | \$10.67              | \$13.87                    | \$13.44         | \$15.47              |
| Retail Salespersons   | 41-2031        | 2,350                               | \$8.28               | \$11.61                    | \$10.53         | \$13.27              |

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## New Hampshire Occupational Employment & Wages - 2014

| Rochester-Dover Area<br>Occupational Employment & Wages                                      | SOC<br>Code    | May 2013<br>Estimated<br>Employment | June 2014            |                            |                 |                      |
|--|----------------|-------------------------------------|----------------------|----------------------------|-----------------|----------------------|
|  |                |                                     | Entry Level<br>Wage* | Mean<br>(Average)<br>Wage* | Median<br>Wage* | Experienced<br>Wage* |
| Insurance Sales Agents   | 41-3021        | 80                                  | \$12.50              | \$24.39                    | \$24.39         | \$30.34              |
| Securities, Commodities, and Financial Services Sales Agents                                 | 41-3031        | 60                                  | \$21.44              | \$50.60                    | \$42.91         | \$65.18              |
| Sales Representatives, Services, All Other   | 41-3099        | 130                                 | \$16.03              | \$26.54                    | \$22.18         | \$31.79              |
| Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products        | 41-4011        | 210                                 | \$22.32              | \$37.80                    | \$31.21         | \$45.53              |
| Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products | 41-4012        | 550                                 | \$17.16              | \$42.43                    | \$30.16         | \$55.06              |
| Sales Engineers  | 41-9031        | 50                                  | \$41.20              | \$66.47                    | \$75.34         | \$79.11              |
| Sales and Related Workers, All Other   | 41-9099        | 50                                  | \$8.22               | \$10.90                    | \$9.89          | \$12.24              |
| <b>Office and Administrative Support Occupations</b>   | <b>43-0000</b> | <b>9,290</b>                        | <b>\$11.00</b>       | <b>\$17.29</b>             | <b>\$16.06</b>  | <b>\$20.44</b>       |
| First-Line Supervisors of Office and Administrative Support Workers                          | 43-1011        | 530                                 | \$18.25              | \$30.94                    | \$25.28         | \$37.29              |
| Switchboard Operators, Including Answering Service   | 43-2011        | NP                                  | \$12.53              | \$14.22                    | \$14.06         | \$15.06              |
| Bill and Account Collectors  | 43-3011        | 180                                 | \$10.34              | \$16.14                    | \$15.22         | \$19.04              |
| Billing and Posting Clerks and Machine Operators   | 43-3021        | 140                                 | \$14.57              | \$17.62                    | \$17.62         | \$19.14              |
| Bookkeeping, Accounting, and Auditing Clerks   | 43-3031        | 620                                 | \$13.93              | \$20.09                    | \$19.38         | \$23.18              |
| Payroll and Timekeeping Clerks   | 43-3051        | 100                                 | \$16.97              | \$20.80                    | \$20.62         | \$22.71              |
| Tellers  | 43-3071        | 180                                 | \$10.28              | \$13.11                    | \$12.84         | \$14.51              |
| Financial Clerks, All Other  | 43-3099        | NP                                  | \$8.35               | \$10.49                    | \$9.02          | \$11.55              |
| Customer Service Representatives   | 43-4051        | 980                                 | \$12.72              | \$19.30                    | \$18.13         | \$22.59              |
| Eligibility Interviewers, Government Programs  | 43-4061        | 30                                  | \$16.26              | \$18.37                    | \$18.18         | \$19.43              |
| File Clerks  | 43-4071        | 40                                  | \$8.32               | \$10.70                    | \$9.59          | \$11.89              |
| Hotel, Motel, and Resort Desk Clerks   | 43-4081        | 40                                  | \$8.57               | \$10.55                    | \$10.57         | \$11.54              |
| Interviewers, Except Eligibility and Loan  | 43-4111        | 150                                 | \$9.88               | \$14.74                    | \$15.24         | \$17.16              |
| Library Assistants, Clerical   | 43-4121        | 90                                  | \$9.20               | \$11.39                    | \$11.14         | \$12.49              |
| New Accounts Clerks  | 43-4141        | 50                                  | \$13.48              | \$16.13                    | \$15.97         | \$17.46              |
| Order Clerks   | 43-4151        | 80                                  | \$9.85               | \$16.34                    | \$16.22         | \$19.58              |
| Human Resources Assistants, Except Payroll and Timekeeping                                   | 43-4161        | 40                                  | \$16.27              | \$20.67                    | \$21.28         | \$22.87              |
| Receptionists and Information Clerks   | 43-4171        | 340                                 | \$8.88               | \$13.32                    | \$13.33         | \$15.54              |
| Information and Record Clerks, All Other   | 43-4199        | NP                                  | \$10.44              | \$16.79                    | \$17.58         | \$19.97              |
| Police, Fire, and Ambulance Dispatchers  | 43-5031        | 50                                  | \$16.92              | \$19.99                    | \$20.24         | \$21.54              |
| Dispatchers, Except Police, Fire, and Ambulance  | 43-5032        | 50                                  | \$11.78              | \$17.68                    | \$17.11         | \$20.62              |
| Postal Service Clerks  | 43-5051        | 30                                  | \$16.70              | \$23.29                    | \$26.36         | \$26.59              |
| Postal Service Mail Carriers   | 43-5052        | 120                                 | \$18.67              | \$24.37                    | \$26.45         | \$27.21              |
| Production, Planning, and Expediting Clerks  | 43-5061        | 90                                  | \$15.95              | \$23.68                    | \$23.40         | \$27.55              |
| Shipping, Receiving, and Traffic Clerks  | 43-5071        | 240                                 | \$11.31              | \$15.78                    | \$15.02         | \$18.01              |
| Stock Clerks and Order Fillers   | 43-5081        | 1,100                               | \$9.25               | \$12.13                    | \$11.36         | \$13.57              |
| Executive Secretaries and Executive Administrative Assistants                                | 43-6011        | 90                                  | \$19.14              | \$24.67                    | \$24.59         | \$27.44              |

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## New Hampshire Occupational Employment & Wages - 2014

| Rochester-Dover Area<br>Occupational Employment & Wages                         | SOC<br>Code    | May 2013<br>Estimated<br>Employment | June 2014            |                            |                 |                      |
|---|----------------|-------------------------------------|----------------------|----------------------------|-----------------|----------------------|
|   |                |                                     | Entry Level<br>Wage* | Mean<br>(Average)<br>Wage* | Median<br>Wage* | Experienced<br>Wage* |
| Legal Secretaries   | 43-6012        | 30                                  | \$15.58              | \$20.68                    | \$19.62         | \$23.23              |
| Medical Secretaries   | 43-6013        | 150                                 | \$14.19              | \$17.38                    | \$17.32         | \$18.98              |
| Secretaries and Administrative Assistants, Except Legal, Medical, and Executive | 43-6014        | 960                                 | \$11.53              | \$16.28                    | \$15.64         | \$18.67              |
| Computer Operators  | 43-9011        | NP                                  | \$13.75              | \$21.21                    | \$21.37         | \$24.94              |
| Data Entry Keyers   | 43-9021        | NP                                  | \$11.84              | \$13.71                    | \$13.31         | \$14.65              |
| Office Clerks, General  | 43-9061        | 1,210                               | \$12.08              | \$16.85                    | \$16.66         | \$19.23              |
| Office Machine Operators, Except Computer                                       | 43-9071        | 120                                 | \$10.25              | \$16.01                    | \$16.43         | \$18.89              |
| Office and Administrative Support Workers, All Other                            | 43-9199        | 640                                 | \$9.42               | \$13.86                    | \$12.91         | \$16.07              |
|   |                |                                     |                      |                            |                 |                      |
| <b>Farming, Fishing, and Forestry Occupations</b>                               | <b>45-0000</b> | <b>50</b>                           | <b>\$9.38</b>        | <b>\$14.98</b>             | <b>\$13.99</b>  | <b>\$17.78</b>       |
| Farmworkers, Farm, Ranch, and Aquacultural Animals                              | 45-2093        | 40                                  | \$8.83               | \$12.28                    | \$10.82         | \$13.99              |
|   |                |                                     |                      |                            |                 |                      |
| <b>Construction and Extraction Occupations</b>                                  | <b>47-0000</b> | <b>1,150</b>                        | <b>\$14.94</b>       | <b>\$21.01</b>             | <b>\$20.30</b>  | <b>\$24.05</b>       |
| First-Line Supervisors of Construction Trades and Extraction Work               | 47-1011        | 120                                 | \$18.58              | \$27.53                    | \$25.92         | \$32.01              |
| Carpenters  | 47-2031        | 150                                 | \$15.45              | \$20.12                    | \$18.56         | \$22.45              |
| Construction Laborers   | 47-2061        | 70                                  | \$13.09              | \$16.71                    | \$16.39         | \$18.52              |
| Operating Engineers and Other Construction Equipment Operators                  | 47-2073        | 50                                  | \$21.09              | \$25.84                    | \$25.81         | \$28.21              |
| Electricians  | 47-2111        | 260                                 | \$19.57              | \$22.56                    | \$22.51         | \$24.06              |
| Painters, Construction and Maintenance  | 47-2141        | 30                                  | \$11.99              | \$15.47                    | \$16.19         | \$17.21              |
| Plumbers, Pipefitters, and Steamfitters   | 47-2152        | 70                                  | \$13.01              | \$18.55                    | \$18.21         | \$21.31              |
| Highway Maintenance Workers   | 47-4051        | 110                                 | \$12.60              | \$16.82                    | \$16.62         | \$18.94              |
|   |                |                                     |                      |                            |                 |                      |
| <b>Installation, Maintenance, and Repair Occupations</b>                        | <b>49-0000</b> | <b>1,720</b>                        | <b>\$14.28</b>       | <b>\$21.47</b>             | <b>\$19.86</b>  | <b>\$25.07</b>       |
| First-Line Supervisors of Mechanics, Installers, and Repairers                  | 49-1011        | 160                                 | \$24.47              | \$31.89                    | \$29.67         | \$35.59              |
| Computer, Automated Teller, and Office Machine Repairers                        | 49-2011        | 40                                  | \$15.05              | \$20.58                    | \$17.81         | \$23.34              |
| Telecommunications Equipment Installers and Repairers, Except Line Installers   | 49-2022        | 80                                  | \$13.55              | \$21.15                    | \$17.61         | \$24.94              |
| Automotive Body and Related Repairers   | 49-3021        | 40                                  | \$13.55              | \$20.53                    | \$19.75         | \$24.02              |
| Automotive Service Technicians and Mechanics                                    | 49-3023        | 280                                 | \$14.80              | \$20.06                    | \$19.37         | \$22.69              |
| Bus and Truck Mechanics and Diesel Engine Specialists                           | 49-3031        | 40                                  | \$18.42              | \$22.32                    | \$22.19         | \$24.27              |
| Mobile Heavy Equipment Mechanics, Except Engines                                | 49-3042        | 30                                  | \$15.67              | \$20.04                    | \$19.73         | \$22.24              |
| Heating, Air Conditioning, and Refrigeration Mechanics and Installers           | 49-9021        | 120                                 | \$17.41              | \$21.89                    | \$21.83         | \$24.13              |
| Industrial Machinery Mechanics  | 49-9041        | 140                                 | \$18.84              | \$25.77                    | \$25.90         | \$29.22              |
| Maintenance Workers, Machinery  | 49-9043        | 30                                  | \$16.42              | \$17.89                    | \$17.61         | \$18.61              |
| Telecommunications Line Installers and Repairers                                | 49-9052        | 80                                  | \$17.55              | \$26.57                    | \$27.79         | \$31.08              |

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## New Hampshire Occupational Employment & Wages - 2014

| Rochester-Dover Area<br>Occupational Employment & Wages   | SOC<br>Code    | May 2013<br>Estimated<br>Employment | June 2014            |                            |                 |                      |
|---|----------------|-------------------------------------|----------------------|----------------------------|-----------------|----------------------|
|   |                |                                     | Entry Level<br>Wage* | Mean<br>(Average)<br>Wage* | Median<br>Wage* | Experienced<br>Wage* |
| Maintenance and Repair Workers, General   | 49-9071        | 400                                 | \$13.10              | \$17.83                    | \$16.68         | \$20.20              |
| Installation, Maintenance, and Repair Workers, All Other  | 49-9099        | NP                                  | \$8.82               | \$16.48                    | \$15.52         | \$20.31              |
|   |                |                                     |                      |                            |                 |                      |
| <b>Production Occupations</b>   | <b>51-0000</b> | <b>4,030</b>                        | <b>\$10.53</b>       | <b>\$17.68</b>             | <b>\$16.42</b>  | <b>\$21.25</b>       |
| First-Line Supervisors of Production and Operating Workers  | 51-1011        | 290                                 | \$15.52              | \$26.66                    | \$26.18         | \$32.23              |
| Electrical and Electronic Equipment Assemblers  | 51-2022        | 200                                 | \$13.60              | \$21.43                    | \$23.95         | \$25.36              |
| Electromechanical Equipment Assemblers  | 51-2023        | 50                                  | \$13.55              | \$16.62                    | \$16.56         | \$18.15              |
| Team Assemblers   | 51-2092        | 310                                 | \$12.97              | \$16.28                    | \$15.40         | \$17.92              |
| Assemblers and Fabricators, All Other   | 51-2099        | 90                                  | \$9.40               | \$13.33                    | \$12.83         | \$15.29              |
| Butchers and Meat Cutters   | 51-3021        | 40                                  | \$11.44              | \$16.44                    | \$17.23         | \$18.94              |
| Computer-Controlled Machine Tool Operators, Metal and Plastic   | 51-4011        | 120                                 | \$13.47              | \$17.66                    | \$16.98         | \$19.76              |
| Computer Numerically Controlled Machine Tool Programmers, Metal and Plastic                               | 51-4012        | 30                                  | \$18.60              | \$21.81                    | \$21.73         | \$23.41              |
| Grinding, Lapping, Polishing, and Buffing Machine Tool Setters, Operators, and Tenders, Metal and Plastic | 51-4033        | 30                                  | \$10.23              | \$14.44                    | \$13.07         | \$16.55              |
| Milling and Planing Machine Setters, Operators, and Tenders, Metal and Plastic                            | 51-4035        | 40                                  | \$18.01              | \$22.18                    | \$21.74         | \$24.26              |
| Machinists  | 51-4041        | 280                                 | \$17.11              | \$22.16                    | \$22.01         | \$24.68              |
| Welders, Cutters, Solderers, and Brazers  | 51-4121        | 70                                  | \$13.99              | \$20.80                    | \$21.08         | \$24.19              |
| Welding, Soldering, and Brazing Machine Setters, Operators, and Tenders                                   | 51-4122        | NP                                  | \$13.74              | \$17.09                    | \$16.57         | \$18.78              |
| Metal Workers and Plastic Workers, All Other  | 51-4199        | 90                                  | \$12.60              | \$16.76                    | \$15.64         | \$18.85              |
| Printing Press Operators  | 51-5112        | 50                                  | \$12.20              | \$16.57                    | \$16.22         | \$18.77              |
| Laundry and Dry-Cleaning Workers  | 51-6011        | 100                                 | \$8.64               | \$11.81                    | \$11.68         | \$13.40              |
| Sewing Machine Operators  | 51-6031        | 70                                  | \$9.91               | \$12.74                    | \$12.86         | \$14.16              |
| Textile, Apparel, and Furnishings Workers, All Other  | 51-6099        | 50                                  | \$10.61              | \$13.85                    | \$12.82         | \$15.47              |
| Woodworking Machine Setters, Operators, and Tenders, Except Sawing  | 51-7042        | NP                                  | \$9.53               | \$12.87                    | \$12.46         | \$14.54              |
| Water and Wastewater Treatment Plant and System Operators   | 51-8031        | 40                                  | \$19.05              | \$22.51                    | \$21.98         | \$24.24              |
| Plant and System Operators, All Other   | 51-8099        | 40                                  | \$21.47              | \$28.69                    | \$29.13         | \$32.30              |
| Mixing and Blending Machine Setters, Operators, and Tenders   | 51-9023        | NP                                  | \$16.04              | \$21.40                    | \$22.82         | \$24.07              |
| Extruding, Forming, Pressing, and Compacting Machine Setters, Operators, and Tenders                      | 51-9041        | NP                                  | \$9.62               | \$13.53                    | \$13.99         | \$15.48              |
| Inspectors, Testers, Sorters, Samplers, and Weighers  | 51-9061        | 240                                 | \$13.12              | \$21.39                    | \$21.17         | \$25.52              |
| Coating, Painting, and Spraying Machine Setters, Operators, and Tenders                                   | 51-9121        | NP                                  | \$12.69              | \$16.82                    | \$16.88         | \$18.89              |
| Photographic Process Workers and Processing Machine Operators   | 51-9151        | NP                                  | \$12.25              | \$18.33                    | \$20.52         | \$21.37              |

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## New Hampshire Occupational Employment & Wages - 2014

| Rochester-Dover Area<br>Occupational Employment & Wages                                    | SOC<br>Code    | May 2013<br>Estimated<br>Employment | June 2014            |                            |                 |                      |
|--|----------------|-------------------------------------|----------------------|----------------------------|-----------------|----------------------|
|  |                |                                     | Entry Level<br>Wage* | Mean<br>(Average)<br>Wage* | Median<br>Wage* | Experienced<br>Wage* |
| Molders, Shapers, and Casters, Except Metal and Plastic                                    | 51-9195        | 120                                 | \$11.13              | \$14.05                    | \$13.46         | \$15.52              |
| Helpers--Production Workers  | 51-9198        | 530                                 | \$8.13               | \$10.89                    | \$8.99          | \$12.27              |
| Production Workers, All Other  | 51-9199        | 170                                 | \$9.18               | \$14.52                    | \$13.65         | \$17.20              |
|  |                |                                     |                      |                            |                 |                      |
| <b>Transportation and Material Moving Occupations</b>                                      | <b>53-0000</b> | <b>2,400</b>                        | <b>\$9.27</b>        | <b>\$16.37</b>             | <b>\$14.49</b>  | <b>\$19.91</b>       |
| First-Line Supervisors/Managers of Helpers, Laborers, and Material Movers, Hand            | 53-1021        | 30                                  | \$18.68              | \$27.06                    | \$28.89         | \$31.26              |
| First-Line Supervisors of Transportation and Material-Moving Machine and Vehicle Operators | 53-1031        | 30                                  | \$21.22              | \$26.76                    | \$25.78         | \$29.53              |
| Bus Drivers, School or Special Client  | 53-3022        | 190                                 | \$10.07              | \$13.59                    | \$13.22         | \$15.35              |
| Driver/Sales Workers   | 53-3031        | 140                                 | \$8.25               | \$11.70                    | \$9.16          | \$13.42              |
| Heavy and Tractor-Trailer Truck Drivers  | 53-3032        | 400                                 | \$17.05              | \$21.32                    | \$20.68         | \$23.46              |
| Light Truck or Delivery Services Drivers   | 53-3033        | 480                                 | \$9.78               | \$20.74                    | \$21.32         | \$26.23              |
| Taxi Drivers and Chauffeurs  | 53-3041        | 50                                  | \$8.30               | \$11.89                    | \$10.86         | \$13.69              |
| Excavating and Loading Machine and Dragline Operators                                      | 53-7032        | 30                                  | \$15.43              | \$20.99                    | \$20.61         | \$23.76              |
| Industrial Truck and Tractor Operators   | 53-7051        | 60                                  | \$9.01               | \$12.57                    | \$12.13         | \$14.35              |
| Cleaners of Vehicles and Equipment   | 53-7061        | 110                                 | \$9.53               | \$13.24                    | \$12.36         | \$15.10              |
| Laborers and Freight, Stock, and Material Movers, Hand                                     | 53-7062        | 520                                 | \$8.94               | \$12.56                    | \$11.82         | \$14.38              |
| Packers and Packagers, Hand  | 53-7064        | 170                                 | \$8.53               | \$11.50                    | \$10.89         | \$12.98              |
| Refuse and Recyclable Material Collectors  | 53-7081        | 70                                  | \$9.71               | \$15.12                    | \$13.96         | \$17.82              |

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